

Land Development Consultants, Inc. (LDC)
Senior Civil Project Manager
Job Posting

Introduction

Over the past 20 years, LDC has been recognized by clients and the broader community for the quality of our work. We provide exceptional solutions to surpass expectations for all our clients. LDC was founded with one core value in mind: "Service Above the Standard" and has held to these high expectations from the start. We have grown significantly, survived the recession through innovation, and most importantly, provided exceptional results for our clients. LDC is proud of its history that has made it a premier engineering consulting resource to the Pacific Northwest and beyond, and the strong foundation that history provides for our future. We take pride in our commitment to high standards, quality deliverables, and comprehensive services which span from early feasibility through final construction.

LDC is in beautiful Woodinville, a city in King County, Washington State. The population is 13,069 and is only 19 miles or about 30 minutes northeast of the larger Seattle, Metropolitan area. Woodinville has waterfront parks on the Sammamish River, sweeping winery and brewery grounds, and densely wooded areas. LDC also has offices in Kent and Olympia, WA. Whether you're looking for great restaurants, wineries and breweries, a family-focused neighborhood close to work, access to the great outdoors, or proximity to a big city life, LDC offices are at the heart of it all. Join our team and become part of a dynamic and supportive work environment.

Compensation and Benefits

LDC is committed to the personal and individual health and well-being of our employees. LDC offers a competitive salary and a complete benefits package to all eligible employees and their dependents. Benefits include generous vacation, sick leave, eight paid holidays per year, competitive medical, dental, and vision coverage for employees and their families, life, disability, and family Leave, bereavement leave, 401(k) with employer match, life insurance, professional development, and career advancement, bonus, and incentive compensation. At LDC you can expect to find an excellent collaborative culture that is welcoming to all diverse backgrounds.

LDC is committed to fair and equitable compensation practices. Actual compensation will depend upon an individual's skills, experience, qualifications, location, and other relevant factors.

The **Senior Civil Project Manager** must place top priority on quality and exceeding LDC's clients' needs. The Senior Civil Project Manager is responsible for managing, assisting, and overseeing design, reporting, and planning for residential, commercial, and public development projects. The Senior Civil Project Manager has direct involvement with senior leadership and manages project work as the primary client interface while assisting in directing the work of technical staff. The Senior Civil Project Manager must have a track record of demonstrating strong leadership, management, and mentorship of junior engineers, and must be able to develop and initiate new business development opportunities, forming excellent connections with existing clients and developing plans to boost market share and increase profitability with new clients and projects.

The Senior Civil Project Engineer has excellent communication skills, and top notch technical and organizational skills. The Senior Civil Project Manager should have a developed professional network and be recognized as an industry leader.

Reports to: Senior Vice President

Duties and Responsibilities

- Management of design and technical staff.
- Develop and initiate new business development opportunities, forming excellent connections with existing clients and developing plans to boost market share and increase profitability with new clients and projects.
- Coordinate handoffs between internal departments.
- Identify and acquire necessary project resources internally and externally.
- Define project-related responsibilities to maximize resources.
- Manage project budgets – knowledge of project financial management including billing and cash flow projections.
- Ensure the proper documentation and monitoring of designated projects.
- Project scheduling.
- Marketing of new clients.
- Client management.
- Site grading.
- Road design.
- Storm water conveyance, quantity, and quality modeling.
- Sewer conveyance system design.
- Water conveyance system design.
- TESC system design.
- Land entitlement and site layout experience preferred.
- Specification preparation.
- SOQ and proposal writing.

Skills and Specifications

- Ability to work with engineering staff on all levels and interact and meet with clients, jurisdictional staff, and technical staff.
- Develop and initiate new business development opportunities.
- Solution-oriented problem-solving abilities.
- Possess ability to work independently and as part of a team.
- Possess excellent verbal and written communication skills.
- High-level proficiency in computer software program related activities, including MS Office and AutoCAD.
- Self-motivated, hardworking, highly ethical, and dependable.
- Possess excellent rapport with management and co-workers, positive can-do attitude, excellent customer service, and people skills.

Education, Experience, Qualifications

- BS Degree in Civil Engineering or appropriate science, MS or MBA preferred; other relevant education may include degree in planning; minimum of 15 years of related engineering, and design on a broad spectrum may substitute for education.
- 12+ years' minimum civil/planning project management experience.

- Private project experience required.
- Washington State PE License Required. Multi-state licensure is beneficial.
- Certified Project Management Professional (PMP) beneficial.
- Valid driver license and clean driving record.

This position description is not intended as a complete list of job duties, responsibilities, and/or essential functions. The company retains and reserves any or all rights to change, modify, amend, add to, or delete from any section of this document as it deems, in its judgment, to be proper.